

# The All STATE

Volume 56 No. 16 Wednesday, February 12, 1986

The official student newspaper of  
Austin Peay State University  
Clarksville, Tennessee

## Austin Peay forensics team wins state title

By ALLAN DANIELS

The Austin Peay forensics team upset perennial state champion Carson-Newman last weekend at the Tennessee Intercollegiate Forensics Association State Tournament.

Coach Mike Gotcher's team utilized strong showing in both individual events and debate to win the overall sweepstakes award. Austin Peay took second in both individual events sweepstakes and in debate sweepstakes.

The team effort was led by sophomore Celina Harrison, who has now qualified to go on to national competition in six different events.

Harrison took two fifth places in impromptu speaking and informative speaking. Competition in extemporaneous speaking, persuasive speaking, communication analysis and after-dinner speaking netted Harrison four

second place trophies.

The pentathlon for competitors entered in five or more events saw Harrison finish second to Skip Carlton of Carson-Newman. Three of Harrison's second place finishes were to Carlton.

LuElyn Boyer, another consistent trophy winner for Austin Peay, added another four to her collection. Dramatic interpretation and prose interpretation were two categories that Boyer finished fourth in competition.

Boyer teamed up with Kenneth Swainson to take third place in duo interpretation and finished first in after-dinner speaking.

Mike Pendleton, who consistently came close to placing fall quarter breaking his jinx at Trevecca earlier this quarter, delighted the Austin Peay contingent with his first place finish in

prose and almost repeated this finish in poetry interpretation with a second place trophy.

Newcomers to the Austin Peay team Jim Gifford and Angela Posey added a third and a fifth to the Austin Peay effort. Gifford finished third in informative and Posey took fifth in poetry.

Rounding out the list of Austin Peay individual events trophies was Cary Beals' fourth place finish in extemporaneous.

In novice debate, the team of Beals and Rory Davis advanced to elimination rounds with a 4-2 record but lost to UT-Chattanooga, the eventual winner, in quarter finals. Beals took home the gavel for third place in the novice debate speaker awards.

The varsity team of Andrew Gardner and Allan Daniels finished similarly.

While their 5-1 record is the best record for preliminary rounds, percentage-wise, for an Austin Peay team in the last three years, they were unable to get past Vanderbilt, who took the varsity trophy in the end.

Competing in individual events and contributing sweepstakes points, but not receiving trophies were Davis, Daniels, Donald Holloway, Faron Merriwether and Gina Brown.

Anna Filippio, Richard Bunton, Jennifer Burch, Jackie Jerkins, Suzanne Parker, Michael Chatman, Rhea-Ann Morris, Tina Brown and Lisa Smith also competed.

Participating in novice debate and contributing to sweepstakes but not receiving trophies were Jenny Melton, Margaret Patu, Dana Dunn, John Thomas, Michael Hayes, Pollyanna Vickrey, David Beard and Glynn Taylor.

## Writer-in-residence to read fiction

### Will include excerpts of new novel

Howard Norman, writer-in-residence for the winter quarter, will read from his fiction Thursday at 7:30 p.m. in the Gentry Auditorium of the Kimbrough Business Building. The reading is free and open to the public.

Norman, whose reputation as a translator of North American Indian tales and mythologies is already well-established, will read from his forthcoming novel, "The Northern Lights," short radio scripts that he describes as "Hollywood satires," and from a manuscript of short stories.

"Perhaps," says Norman, "I'll read a story called 'Whatever Lola Wants,' which, in part, asks the reader to imagine what it would be like to watch a movie at a drive-in theater in the dead of winter."

Norman's reading is part of the Visiting Writers Series sponsored by the department of languages and literature and the center for the creative arts.



## CAMPUS BRIEF JOB BRIEF SCAN

### Job films available

In preparation for Career Fair three videos will be available for viewing in room 120, Ellington Hall on Thursday and Friday from 11 a.m. to 2 p.m. Call 6162 for further information.

The videos are titled: Job Search Preparation, Successful Interviewing, and Negotiating the Job Offer.

### Frat sells balloons

Alpha Kappa Psi, the professional business fraternity on campus, will be selling heart-shaped helium filled balloons 7 a.m. to noon Friday in the College of Business lobby. The cost is \$1.

### Workshop scheduled

The counseling and career development center will hold a workshop on relaxation training tomorrow from 12 to 1 p.m. in room 120 of Ellington Hall. Advance registration is required; call 6162 for further information.

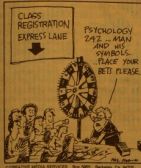
### FLAGS bakesale set

FLAGS, the international language organization, will hold a bake sale Friday in the UC and Claxton from 7:30 a.m. to noon.

## SPECIAL: Career Courier insert inside



Frankly Speaking



## Exchange student expresses thanks

As a result of the exchange program between APSU and STU (Shanxi Teachers' University), we were sent to APSU as the first group from STU after passing various English Proficiency Tests recognized nationally or accredited by Shanxi Provincial Government.

Five months have passed since we arrived at APSU in September last year. Our joys over scholastic fulfillments were intermingled with, and in some sense balanced out our nostalgia; nodding acquaintances became our true friends, instructors also personally acted as our future designers, course planners. I'm sure all these school ties will be maintained and become significant influences upon our lives at APSU. Now we take pride in being part of APSU and feel a strong sense of belonging on the campus.

Frankly, the news didn't come as a bomb that we were to study at APSU on grounds of academic distinction, but the idea of staying at APSU for two years to work toward our Master degrees did arouse excitement and anxiety. The privilege of having the opportunity to expose ourselves to a culture different from our own and to proliferate our insights into it made us excited; on the other hand, the possibility of being overused or shocked by another culture before the realization of and absorption of its richness and

ROBERT O'BRIEN

## Tennessee lottery necessary

"And the last winning number is..." This line is heard throughout the country now in 22 states, the sound of a state lottery draw.

Everyone has the dream of one day hitting the jackpot and retiring to the good life. Over the last few years many states have started a lottery because they think it is a good way to increase state funds.

There are several different forms of a lottery. Scratch cards are popular in some states with the prize being instant. The most popular form is called 'lotto,' where six numbers from 1 to 36 have to be picked.

The states that do not have lotteries have constitutional bans against them. The bans occurred around the turn of the century because of widespread corruption.

Opponents think lotteries are morally wrong and see them as a ploy of the government to gain money. To them, the slick lottery ads especially misled the lower class because the size of the prize after taxes and inflation is much less.

A study in Maryland on ticket buyers showed that the lower third of the economic classes buy half of the weekly tickets.

Many Congressmen and supporters of a lottery refute this by saying that nobody forces anyone to buy a ticket.

Even Thomas Jefferson once said a lottery is wonderful because "it lays taxation only on the

willing."

Lotteries are a good source of revenue when federal spending is spread too thin. Such revenue can be used for many fiscal problems such as agriculture needs, road construction and education.

Recent government cuts of funding have made lotteries more attractive to some states. An example is Michigan, where lottery money provided more aid than the federal government for education.

Tennessee's neighbor, Missouri, has a lottery. People in Memphis and West Tennessee will probably be attracted to it. Instead of having to cross the state line to buy tickets, they should be able to buy them at home.

The state budget of Tennessee is more than \$15 billion. Almost half of this goes to education.

According to an estimate from "Gaming and Wagering," the Tennessee government could gain over \$112 million from a state lottery.

This would not provide all necessary funds, but would take some of the load off the taxpayer.

No state in the Southeast has a lottery, but the time is right for Tennessee to establish one. A bill is now in the second step of the amending process in the State Legislature. The Tennessee public can become involved now by writing their local assemblyman to speed up the process.

depth gave us uneasiness.

Fortunately, the cultural shock was not shocking as the ease with which we went through the fall quarter and adjusted ourselves physically and psychologically thanks to the troubles APSU took and the helping hands many people lent.

Our thanks and indebtedness go to all the people, but I would like to recognize a few cases.

Dr. Tatham, the chairman of English department, kept himself posted with how everything was going with the three English majors and gave timely advice and direction. The librarians made nothing of the inconvenience to which we put them because of our

unfamiliarity with the library system and went to great lengths to check every possible source to satisfy our needs even if we had given up disappointedly and reluctantly after a futile search. Many people, both from APSU and outside the campus, occasionally but readily invited us to attend some activities and to visit historic spots and tourist attractions which brought us to a better understanding of America.

I'm confident our horizon will continue to be widened and our knowledge domain enriched with our own efforts and the help from people around us.

Again, thanks for your ready and generous help!  
Wang Jin-wei

The All STATE

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# Corporations, industries to offer interviews

By RANDY BUSH

Career Connections Week at Austin Peay will feature a wide variety of representatives from many different corporations, industries and graduate schools.

Jana Rollins of the placement office says that this year's program is the biggest and best ever offered at Austin Peay.

This is a list of just some of the organizations to be represented at this year's Career Connections:

**NURSING AND HEALTH CARE:** Baptist Hospital of Nashville, Cookeville General Hospital, Goodmark Medical Center, Henry County Medical Center, Lourdes Hospital, Memorial Hospital, Metropolitan Nashville General Hospital, Nashville Area Red Cross, Nashville Health Care Center, Nashville Memorial Hospital, Nautilus Memorial Hospital, Park View Medical Center, Regional Medical Center of Madisonville, Ky., Regional Medical Center at Memphis, USAF Health Professions Recruiting,

US Army Nurse Corps, US Navy, Vanderbilt University Medical Center, Veterans Administration Medical Center, Western State Hospital of Hopkinsville.

**GRADUATE AND PROFESSIONAL SCHOOLS:** Austin Peay, Becker CPA Review Course, Eastern Kentucky University, Memphis State University, Murray State University, ROTC of Austin Peay, Southeastern Institute for Paralegal, Tennessee State University, Tennessee Tech, University of Kentucky, University of Tennessee School of Social Work, University of Tennessee Knoxville, University of Tennessee Center for the Health Services, Western Kentucky University.

**BUSINESS AND INDUSTRY:** Achievement Associates, Allstate Insurance, American Association of University Women, Associated Press, Business and Professional Women, Chilton Corporation, Clarksville Area Chamber of Commerce, Clarksville-Montgomery County Historical Museum, Comdata Network, Conroy, Marable and

Holleman, Farm Credit Services, FBI, FDIC, Fireman's Fund, Gold Kist Elevators, Harriet Cohn Mental Health Center, Hills Department Stores, J.C. Bradford and Company, Jefferson Pilot, K-Mart Apparel Corporation, Kroger, L.M. Berry and Company, Metro Police Department, Metropolitan Insurance Company, Nationwide Insurance, Opryland, Springfield Health Care, Tennessee Air National Guard, Tennessee Department of Commerce and Insurance, Tennessee Department of Health and Environment, Tennessee Department of Labor, Tennessee State Library and Archives, Tennessee Department of Audit, Tennessee Department of Personnel, Tennessee Division of Probations, Tennessee Wildlife Resources Agency, The Ashland City Times, The Trane Company, US Air Force, US Army, WARD AM-FM, WDXN, World Book, Childcraft, Copping and Affiliates, Tennessee Bureau of Investigation, Cumberland Psychological Services, Castner-Knott, Nashville Advertising Federation and Miller's Department Store.

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# Features

## Teacher candidates learn interviewing skills

By KAYE CROUCH and  
ELAINE MCELHANNON

Prospective teachers were able to find out what job interviews are like at a seminar sponsored by the placement office.

Administrators from the Fort Campbell school system along with Kathy Dowlen, a graduate assistant in the education department at APSU, participated in a mock-interview on Feb. 4 in the Claxton Building.

Dowlen was interviewed by Dr. Ray McMullen, superintendent of the school system. Dr. John Lucy, a middle school principal, and Dr. Don Rush, an elementary school principal.

During the interview the three asked Dowlen various questions about her educational background, student teaching experience and her personal teaching methodology. After the interview the panel opened the floor for questions from the audience.

McMullen stated that the mock-interview was typical of those held in many school systems around the country and demonstrated how interviews are designed to gather the

most information in the least amount of time.

Rush said, "We don't want anything but the very best available," noting that comprehensive interviews can be quite revealing in the screening process.

The process of screening the candidate includes not only the interview but also a close look at the candidate's file which includes the candidate's scholastic record, student teacher supervisor's report and personal references.

In relation to this the panel agreed that the grade point average of a prospective teacher can play a major role in getting an interview with a school system. The panel agreed that there was no particular GPA required, but the higher the better.

McMullen stated that out of 2000 applications, approximately 300 candidates will be called for interviews. He did add that "there's a tremendous shortage going on."

Another factor interviewers consider is whether or not files are closed. A closed file is one in which the candidate waives the right to read professor recommendations once submitted to the

placement office.

All three administrators agreed that they prefer to see a closed file which helps professors in making an honest evaluation.

McMullen went on to say that there are several factors involved in a successful interview. He said that if a candidate is visibly nervous the panel of interviewers often takes the first few minutes to relax the candidate with casual conversation.

McMullen also said that questions are welcomed in most interviews. "It's important to ask questions that give an indication that you have done some research," he said referring to the school system to which the candidate has

submitted an application.

On a more humorous, but at the same time, serious note, Lucy interjected, "Don't ask how many sick days you get."

McMullen said the most important thing to remember in an interview is to give honest answers. The interviewer can often sense when a candidate tries to form a response based solely on what will please the interviewer. This approach almost always fails according to McMullen.

The Fort Campbell school system will be conducting interviews on campus March 4. A sign-up sheet for interviews is in the placement office at Emerald Hill.

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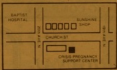
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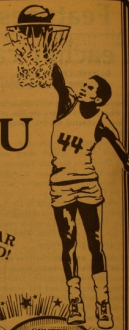
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# IM basketball winds down

By GEORGE HARRIS

IM basketball is in its last week of regular season play with a set of games scheduled for next Tuesday night and the playoffs coming up that week, also.

Several teams in each division are vying for playoff spots; there are a total of nine teams vying for six positions in the open division and seven teams vying for playoff spots in the under-six league.

In the open league, the Big Eight Conference has the AAW and the Survivors sharing the lead, each with a 3-0 record.

The Pretty Boys, Inc., own the Pac-Ten division with a 3-0 record.

The Boogie Boys and the Warriors each have a 2-0 record in the Big Ten Conference.

In the Under-Six league, the Tigers lead the Big East Conference with a 3-0 record. The Pikes' Glass Cleaners are second with a 2-0 record.

In the ACC conference, the Bat Frat leads with a 3-0 record.

In the women's conference, White Lightning has sole possession of

first place, with a 2-0 record.

Games of importance: Wed. 7:30-Survivors v. AAW; Pretty Boys v. Dog Team.

Thurs-7:30 The Nads v. Warriors II; Pikes Garnet v. Sigma Chi Blue.

8:30, Tigers v. Pikes Glass Cleaners.

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TRICKY. IT'S JUST ANOTHER.

by Berke Breathed

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administrators as well as the  
general public, both by  
telephone and in person. It  
is desirable to have  
discretionary authority and  
appropriate information in a  
business-like and professional  
manner and to require  
information accurately and in a  
timely manner for future  
reference and to require  
appropriate details not  
provided. Ability to supervise  
other student workers who  
may be assigned to projects in  
the Center for the Creative  
Arts. Evaluate a project-  
discretionary guide determine  
appropriate course of action &  
objectives. Communicate goals  
and objectives to other  
workers. Demonstrate  
necessary tasks, develop a  
schedule with appropriate  
deadlines and supervise work  
until tasks are completed and  
goals are met within acceptable  
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COUPON 5, APSU



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# Career Courier

Volume 8 Number 1

February 12, 1986

## Eight Austin Peay alumni speak Tuesday

By KERRY LANCASTER

Career Courier Staff Writer

Eight Austin Peay alumni will return to campus as keynote speakers next Tuesday for Career Connections Week.

The speakers will cover six topics and their presentations will take place at designated facilities across campus (see box, this page). All six 45-minute presentations will begin at 11 a.m.

Speakers and their topics are Dorothy Deleonibus and Joe Giles, entertainment; David C. Mason, law/government; Claude Clements, business; Joseph W. Carobene, social services; C. E. Marable Jr., medicine/health; and Robert Edward Gant and Kathy Savage Gant, applied sciences.

Ms. Deleonibus enrolled at Austin Peay in 1963 as a music major on voice scholarship. In 1965

and 1966 she performed with the Atlanta Pops Orchestra "Theater Under the Stars" series and also with the Atlanta Opera Co. in "Madame Butterfly."

While at Austin Peay, she represented the school in the Miss Tennessee Pageant and placed third runner-up.

She started doing background vocal sessions in 1968. Some of the artists she has backed up are Lee Greenwood, B.B. King, Dolly Parton, Crystal Gayle and Henry Mancini.

Giles majored in music education, completing his bachelor's degree in 1961 and his master's in 1972.

He has been a teacher in Metro Nashville schools for 24 years. He is presently the director of art and music programs for the Tennessee Department of Education.

He has been organizer or choir master in various churches since 1962.



Dorothy Deleonibus



Joe Giles

Mason is presently serving as the general counsel for Missouri Department of Corrections and Human Resources. Mason is the youngest person in the rank of general counsel in Missouri.

He graduated in 1980 with a major in political science and a minor in philosophy. While at Austin Peay, he served as vice president of the Student Government Association and also served as SGA president in 1978-79.

Mason was also an active competitor in debate. He received 41 state, regional and national speech and debate competition awards.

He received the 1978 award for outstanding achievement from the Clarksville Area Chamber of Commerce. He was the first student member of the chamber.

After graduation from Washington University School of Law in St. Louis, he

was appointed assistant attorney general. He later joined the law firm of Brown, James and Rabbitt in St. Louis.

Clements, a 1966 graduate of APSU, is the president/general manager of the Coca Cola Bottling Co. of Nashville, Inc., including branches in Columbia, Dickson, Springfield and Lebanon.

Clements attended APSU on a football scholarship. He was a captain on the '64, '65, '66 teams and made the All Conference squad in '63, '65, '66.

He graduated with degrees in business administration and industrial management.



David C. Mason



Claude Clements

Carobene is currently the assistant superintendent for administrative services at the Clover Bottom Developmental Center.

He graduated from Austin Peay in 1972 with a major in business administration and distributive minor in business administration, economics, accounting and marketing.

He has previously served as budget analyst and program analyst for the Tennessee Department of Mental Health and Mental Retardation.

He is a member of the Association of Mental Health Administrators and he is also a certified mental health administrator.

Marable attended APSU and graduated from Columbia Military Academy with a bachelor of science in chemistry and biology.

He joined Park-Davis, a major drug firm, in 1958 as a sales representative in Batesville, Ark., where he continues to work.



Joseph W. Carobene



C.E. Marable

Robert Edward Gant received his bachelor of arts in chemistry and biology in 1968. He received his master of science in ecology in

1971 at the University of Tennessee-Knoxville where he also received his doctorate in 1978.

He has served as a consultant to Los Alamos, Argonne and Oak Ridge laboratories. He has authored numerous articles on ecology.

Kathy Savage Gant received her bachelor of arts in physics and mathematics in 1969. She received her master's and doctorate in physics at the University of Tennessee-Knoxville.

She is a physicist and systems analyst for the energy division at Oak Ridge National Laboratory. She has published many journal articles on civil defense.



Robert Edward Gant



Kathy Savage Gant

Speaker	Topic	Place
Joseph W. Carobene	Social Service	Claxton 103
Kathy Savage Gant and Robert Edward Gant	Applied Science	University Center 313
David C. Mason	Law/Government	University Center Ballroom
C.E. Marable	Medicine/Health	McCord 102
Dorothy Deleonibus and Joe Giles	Entertainment	Trahern Theatre
Claude Clements	Business	Gentry Auditorium

# Rollins expands AP career fair to full week

If last year's career fair is an indication of what to expect this year, 1,000 people will converge in the University Center Ballroom next Wednesday morning to discuss jobs.

Placement coordinator Jana Rollins says she hopes attendance for this year's Career Connections Week will top last year's figures of 900 students and faculty members and 85 company representatives.

Rollins has expanded the fair into a week-long event in order to schedule all the activities her office and the placement committee, chaired by Dr. Aaron Hutcheson, have planned.

Monday will begin the career week with a special career day for nursing students from noon to 2 p.m.

Eight alumni will return to campus Tuesday from 11 to noon to address students in separate seminar sessions to be held in various locations across campus. (For a schedule of who is speaking where, see box, page 1.)

The career fair will be Wednesday from 9:30 to 1 p.m. During that time company, government and graduate school representatives will be available to talk with students about industry needs and job outlooks.

Capping off the week on Thursday will be four career preparation seminars offered by members of Dr. Ron Oakland's Psychology 560 class.

Dr. Linda Rudolph, acting chair of the graduate school and professor of psychology, will present a seminar called "Putting Your Best Foot Forward: How To Shine at a Job Interview" at 9:30 a.m. in the University Center Ballroom.

"The First Impression: Your Resume" will start at 11 a.m. It will be conducted by Jim Clemmer, assistant professor of



Photo courtesy of public affairs

A company representative at the 1985 career fair discusses positions that are available at his company to APSU students.

English and director of the technical writing program.

At 12:30 p.m. Dr. Loretta Bradley of Vanderbilt University will speak about "Chasing Your Career."

"Application Procedures For State and Federal Government Employment" at 2 p.m. is a seminar being

given by two speakers. From the federal government Donna Wilson, staffing clerk for civilian personnel at Fort Campbell, and Jane Johnson, representative from the Tennessee Department of Personnel, will discuss hiring in government.

## Baby boom creates nationwide demand for

By MERCI CHARTRAND  
Career Counsel Staff Writer

The baby boom is here again.

The result?

A projected teacher shortage.

School systems are experiencing a growth in enrollment rather than the decline they experienced in the '70s and early '80s, which forced schools to close down and thousands of teachers to be laid off.

"There are more kids in the elementary classrooms, which means there will be a higher need for teachers just based on sheer numbers," Carlton Stedman, dean of education at Austin Peay State University, said.

"The shortages of teachers are just beginning to appear, but the impact should be great by 1990," he added.

The country is seeing shortages in the areas of math, physical sciences, industrial technology, special education and foreign languages, Stedman said. Tennessee is showing severe shortages in these areas.

According to David Baker, personnel director for the Clarksville-Montgomery County school system, Clarksville is seeing its share of shortages.

"In general our shortages this fall covered the areas of special education, industrial arts and math," Baker said. The special education shortages were seen on all levels and industrial arts and math on the middle and high school levels.

"We do have fewer applications in our pool than in past years," Baker said. We have seen a substantial decrease of the elementary applicants," he added, noting, "In my best estimates, there are 35 elementary teachers in the pool, whereas in the past we probably had 75 or more."

Other areas Baker cited as having shortages are foreign languages, speech therapy and a relatively new program, elementary guidance counseling.

"We have a more than ample supply or surplus of applications in certain areas of high school, such as

health and P.E., social studies and English," Baker said.

According to Stedman, the teacher shortages are just beginning to appear at the elementary level. There will be a four-year lag for high schools, once the increased enrollments reach secondary levels. "If we don't meet the needs, there will be real shortages," he said.

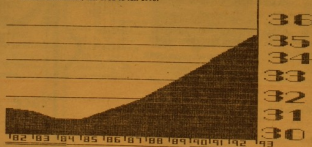
"This is the first time we are seeing shortages in

elementary education and English," Stedman said. "When school started this last fall two English positions were open in Metro Nashville, which is certainly new to this area."

He added, "Social studies has been an area of great surplus for years and that even shows signs of changing."

The shortages are not equally divided among the

Past and Projected Trends in Elementary School Enrollment, fall 1982 to fall 1993.



Graph by Joel Wilborn Jr.

This graph shows the expected increase of the elementary and middle school students in thousands. The increase has just begun to swing upward and the numbers are expected to soar in the next five years creating a greater need for teachers.

Source: U.S. Department of Education  
National Center for Educational Statistics

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The All State has generously agreed to print this supplement but is not responsible for its contents. The Career Courier is a project of the Journalism 330 class. Any questions concerning the supplement should be addressed to Dr. Ellen Kanervo.

## Placement office advises early start

By SYLVIA THARPE  
Career Office Staff Writer

APSU's placement office assists juniors and seniors each year in preparation for job searching.

Seniors can apply through the placement office for employment after graduation. Part-time employment off campus is also offered to students willing to work while attending Austin Peay.

Jana Rollins, assistant director of counseling and career development, advises all students to come to the placement office for a senior registration packet or part-time job card containing all necessary forms that may be of assistance in finding a job. Rollins said, "Seniors should register six to

nine months prior to graduation."

Rollins said that along with registering with placement, students should start the summer before graduation preparing a "professional" resume. Students should do extensive research on companies they would like to work for and make contacts with those companies, she suggested.

She advised students to explore various occupational areas and to send resumes, along with cover letters, to companies in those areas. Students should watch advertisements and do follow-ups to get interviews, she suggested.

Rollins said, "The placement office best serves those who have the initiative to get up and go."

## Creative artists can compete for employment

By SUZANNE  
ALEXANDER

Career Courier Staff Writer

Jobs in creative arts aren't limited to acting, playing an instrument, singing or drawing. Positions are available in many related areas.

Dr. George Mabry, director of the Center of Excellence for the Creative Arts, says jobs are there if a

person is dedicated and willing to look for them.

The Center has no formal placement program, but any student needing assistance should consult someone associated with the center.

Music students often find jobs as studio musicians, working on commercials or other recordings, producers, mixers or editors of recordings. Other music majors go on to graduate

school, allowing them to teach at the university level.

Professional performance jobs are another option, with positions available in local opera groups, orchestras and symphonies. Art students can work in gallery promotions, gallery administration or museum administration.

Some art graduates work as painters or sculptors, while others become

teachers. Mass media provide jobs for art and theater majors in advertising, layout and design, and theatrical production.

Theater majors find jobs ranging from acting to producing news or entertainment programs on television. Many professional regional theaters, such as the Tennessee Performing Arts Center in Nashville, hire actors and

behind-the-scenes workers.

Talent agencies hire music and theater graduates to work as recruiters using the skills they learned in college to spot new talent.

Communication majors can go into journalism or public relations. Private businesses often need writers for advertisements. A few writers make a living by freelancing, selling

stories to magazines and newspapers.

Teaching positions are available in each area, from grammar school to college level. In music, art and theater, one might teach private classes or classes sponsored by recreation departments. These jobs are available in this region in most cities and in large cities around the country.

## more teachers

states, Stedman said. Some states are having worse shortages than Tennessee.

As far as higher education goes, "again in certain areas there are shortages, computer science being one of the most obvious," Stedman said.

"Fewer people are going into higher education than 15 years ago, some because the universities have cut back and discouraged growth," he noted.

Stedman gave several reasons, other than the increased enrollment, for the projected teacher shortages at the elementary and secondary levels.

"There was a significant number of people who went into teaching in the early '60s and many of those are approaching retirement," he said. There is going to be a greater reduction of teachers in the next five years than in the past, he added.

Fewer people are going into teacher education than 15 to 20 years ago, according to Stedman. "In general, there is not enough enrollment to offset the projected shortage," he said.

Stedman said higher standards, greater options and low entry-level salaries are three reasons for the enrollment in teacher education.

"We have improved standards so that quite often people who would like to go into teaching can't meet the requirements," he said. Education students must pass an entrance exam to get into the education program and also pass the National Teachers' Exam to get certified.

One of the historical reasons for the decrease in teachers, according to Stedman, is that women now have more options. "Go back 15 to 20 years, there were not too many things for women to do, and so many entered teaching," he said, adding, "That is simply not true anymore. We've lost a lot of women to business and other areas."

Stedman said it is too soon to tell whether or not the career ladder will have a great impact. "However, one thing it has not done is improve entry-level salaries, which is discouraging teachers," he said.



Photo courtesy of public affairs

A student teacher gains experience and college credit while preparing for a future in teaching.

## Teacher recruiters are coming

By MERCI CHARTRAND

Austin Peay is participating in the Nashville Area Teacher Recruitment Week Feb. 24-28.

Seniors and recent-graduate teacher candidates from nine Middle Tennessee colleges and universities will have interview opportunities with recruiters from school systems throughout the Southeast.

The area colleges and universities participating in the event are Austin Peay, Belmont College, Middle Tennessee State University, Tennessee State

University, Tennessee Technological University, Trevecca College, Vanderbilt University and Western Kentucky University.

School systems from counties and cities in Florida, Georgia, Ohio, Texas, South Carolina, Virginia, Delaware, North Carolina, Colorado, Missouri, Kentucky and Tennessee will be sending recruiters to Austin Peay throughout the five days.

Interview times can be scheduled through the placement office by telephoning 648-7896.

# Poll shows AP grads succeed

By M. H. WILBUR  
Career Courier Staff Writer

- How much will I earn?
- Where will I find a job?
- What are my chances of getting a job?

These questions and many others are running through the minds of Austin Peay's students, and Jana Rollins, APSU's placement coordinator, is providing some answers.

The placement office has just received the results of a recent survey entitled "First Year Out." The survey gives APSU officials a look at the success of recent graduates entering the job market, according to Rollins.

"We received 121 responses from the 400 we mailed out," Rollins said. Although she has received a larger number of responses in the past, Rollins said she is confident the 35 percent return rate will give graduates an accurate picture of employment opportunities.

Professional researchers say that a 35 percent return rate for mailed surveys is above average.

A total of 92 percent of those responding said they had found employment, either full or part time. Another 9 percent reported they were pursuing graduate degrees.

Sixty-three percent said they found jobs in fields relating directly to their degrees. And 10 percent said their job was in some way related to their field of study.

Not all the respondents divulged their income. However, those who did reported making more than graduates of previous years. Of the 126 who reported their income, nine are earning \$25,000 or more, an

increase over the two who reported the same amount in 1984.

The same fields that had a strong showing last year did well again this year. The highest salaries went to those in nursing, computer science, accounting, education and finance, Rollins said.

"Beginning salaries are up," she said. The survey shows 41 percent of the graduates are earning from \$15,000 to \$19,999 a year.

Of the 121 respondents who had not found a job but were looking, only two were liberal arts majors, reflecting a positive employment picture for that discipline. "Liberal arts majors are competing and doing well according to the responses we've received," Rollins said.

While the majority of graduates found work in or near Clarksville, members of APSU's class of '85 can be found as far away as Dallas, Texas.

The survey also solicited evaluations of APSU's placement office. Although some data are not yet available, the '84 survey said that 70 percent of those students using the placement office's services found it helpful in giving prompt attention to their needs.

"We help students market themselves. We can assist in helping students get a particular job, but we are really here to prepare them for successful employment in a competitive market," Rollins said.

More than 350 services have come to start placement files. That is a higher percentage of the graduating class than at most universities, she said.

Printed copies of the 1985 survey should be published and distributed to various departments this spring, Rollins said.

# New York actress of

By RONALD MCWHORTER  
Career Courier Staff Writer

Trying to find a job today is tough, but not knowing how to conduct yourself during a job interview makes it tougher. Knowing how to present yourself successfully and compatibly during an interview is essential.

Jackie Berger, artist in residence with the speech, communication and theatre department, offers helpful tips for the job seeker. The New York actress has conducted workshops on interviewing and interpersonal skills for business people.

Dressing appropriately is the first step in presenting a good image, with the standard wear being a dress or suit, Berger said. Upon entering the office, the applicant should look the interviewer in the eye and offer to shake hands but should not sit down until asked to do so.

These are the first things the interviewer notices; they could seriously influence his decision, Berger said. "The first one-and-a-half minutes are the most important part of the interview because the interviewer has pretty much formed his impression of you by this time," Berger said.

The applicant should project an open, warm and cooperative image while answering questions, Berger said. He should speak up and be assertive in telling

past experiences, *only* related to the job. If the opening *also*, then he should show he can relate *able*. Berger said. If it is in management, *then* he should show he is a leader.

Berger said knowledge of the company, such as its history, what it produces, is impressive to an interviewer. She suggested it's a good idea to carry a resume along with a list of names and personal references to the interview. The applicant should make sure the people listed as references *are* they may be contacted.

Berger warned of an annoying habit

# AP nursing g

By TOMMY  
Career Courier Staff Writer

Nurses are in *and* and the Austin Peay State University nursing program is capable of preparing students to fill that demand, according to Judith Wakim, chair and professor nursing.

Wakim said, *going to* the APSU placement office is graduating from the nursing program obtained the "best jobs as far as money is concerned."

Wakim said APSU's four-year program for those *most* in becoming registered nurses. *said that in the*

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February 12, 1986

February 12, 1986

# actress offers interviewing tips to job seekers

past experience, skills related to the job. If the opportunity arises, then he should show he can relate to the position, Berger said. If it is in management, he is a leader.

Berger said that about the company, such as its history, what it produces, is impressive to the interviewer. She suggested it's a good idea to carry a resume along with a list of previous and personal references to the interview. The applicant should be sure the people listed as references are people they may be contacted.

Berger warned about annoying habits

the job seeker should avoid because they can leave a negative reaction with the interviewer. Looking away while answering questions can leave an image of low self-esteem, and being too pushy can make one look desperate, she said, two reactions that can lose the applicant the job no matter how qualified he is.

Children should not be brought to the interview, Berger suggested, adding the applicant should not keep looking at his watch either. These actions can lead the interviewer to think the applicant is not taking the interview seriously.

Berger also said the applicant should never talk too much when answering a

question; rambling on can cause the interviewer unconsciously to tune him out. He should not smoke, chew gum or bite his nails, make negative comments about his last employer or use profanity. He should never lie about possessing a skill he really doesn't have, such as typing or shorthand, because he may be asked to prove that skill during the interview, she said.

Berger said the applicant should be relaxed during the interview and should remember he is there to decide whether or not the job is right for him, just as the employer is there to decide whether he is right for the job.



Photo courtesy of public affairs

An APNU student interviews with Walmart representative Joe Mann.

## AP nursing grads get high-paying jobs

By THE NEW  
Career Columnist

Nurses are in demand, and the Austin Peay State University nursing program is capable of preparing students to fill that demand, according to Dr. Judith Wakim, chair and professor of nursing.

Wakim said, looking to the APNU placement office, new graduates from the nursing program have obtained the "best jobs in the area."

Wakim said 60 offers of four-year program for this student in becoming registered nurse is added that in the

future two-year nurses and diploma nurses will become obsolete. The nurse with the degree and possibly even a master's will get the job, she said.

According to Wakim, today's hospitals are searching for various qualities in nursing graduates. She said hospitals are looking for "someone who has the basic nursing knowledge, skills and who is committed to caring for patients" and "who is flexible and can adapt to change quickly."

The nurse of today also needs to have a knowledge of modern technology and its effects on human beings, she said.

Education plays a major role in the ability

of a nurse. "The more education a person has, the more committed they are to patient care," she said.

Those interested in making a career of patient care will have a variety of jobs to choose from. "There's a wide variety of careers open now in the area of nursing, not only in clinical practice, but teaching, administration and research," she said.

Wakim said there are currently 48 students enrolled in their junior year of nursing and 48 enrolled in their senior year of nursing. She added that if students are interested in the nursing program, they should talk to an adviser in the department.

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# Women... overcoming, moving forward,

By MICHELLE CRAIN  
Career Courier Staff Writer

College women preparing to go out into the business world, be warned: Dr. Susan Kupisch says the traditional attitudes toward working women are slow in changing, even in the 1980s.

However, Kupisch, acting chair of Austin Peay's psychology department, said that through her studies, she is finding that progress is being made in changing these

attitudes.

"Sixty percent of women in America are now working with the most notable increase that of single mothers," Kupisch said. "Also, more women are discovering that working adds quality to their lives."

Standard roles for working women through the years—clerical, domestic, food service, teaching and child care—are being left behind as women move into better-paying and more prestigious fields. "Many

women are going into communications, and men fear that," Kupisch said. "They're afraid that women will reduce their status and therefore lower their pay."

Other growing fields for women are health care management, public administration, college teaching and business. "But no matter what field they're in, women will find that reaching that highest rung on the ladder is still very hard," Kupisch said.

She suggested this difficulty of reaching the top is due in part to the predominantly male-oriented business world and also to problems that still plague women. Some of these problems, Kupisch said, women bring on themselves, though usually through no fault of their own. "Women have a hard time separating their families from their jobs," Kupisch noted.

"Women are supposed to leave their problems at home, and that can be difficult,

## Engineers expand options

By ROBERT BELVIN  
Career Courier Staff Writer

A promising job market with a variety of specialized fields awaits graduates of the recently renamed engineering technology department, according to R.W. Jones, department chairman.

Jones said the renaming of the department is subject to Board of Regents approval in February.

Classified as the industrial technology department since its inception, the title engineering technology

reflects the more specialized training students will receive, Jones said.

Engineering technology students must take more courses in mathematics and sciences than their predecessors. In addition, the curriculum will reflect the changes in the industry and will not be solely for teacher certification in industrial arts.

Jones said graduates of the program can expect a flourishing job market, especially within a 200-mile radius. The immediate

Clarksville-Montgomery County market is described as fair by Jones.

He points to the new Saturn Plant in Spring Hill as a big plus for the job market, especially for engineering technicians. Jones said the ratio of technicians to engineers in such a facility is four to one.

As part of the career fair activities, the engineering technology department has invited more than 70 employers to their open house next Wednesday for a robotics demonstration.



Photo by Bob Brindley

Diana Angle, AFSU business major, reacts at last year's career fair to advice that her hair should be shortened before job seeking.

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## MURRAY STATE UNIVERSITY GRADUATE PROGRAM

Dr. William Payne,  
Coordinator



Dr. Payne will be on hand to answer questions during

CAREER FAIR



Murray State University  
Murray, Kentucky



# branching out, becoming successful, but—

especially where children are concerned. For example, who takes care of the children during their summer vacation? Usually it's not a split responsibility; the mother is left with the caretaking of the children, and this can hinder her work performance."

Another problem is pregnancy. "When women are pregnant, they are expected to come to work anyway," Kupisch said. "Most employers and co-workers are not totally sympathetic, and this can create

greater pressure for a pregnant woman."

The way women have been socialized is a major concern to Kupisch. "Women have been taught to take a backseat to men," she said. "Women can take orders well, but they need to learn how to delegate work and how to speak up—how to be boss."

For success on the job, women would be wise to avoid certain mannerisms such as an overemphasis to please, a tendency to be too much of a perfectionist, and taking

the backseat to men, Kupisch suggested.

She also warned that women are too often viewed as sex objects in the business world and therefore should be careful of their appearance. "Hair, makeup, jewelry and clothing should be nice but not too much," Kupisch said.

Kupisch said in our society men have been taught to hide their emotions. They have been trained to be self-reliant and tough and never to let tears show. "Men

and women need to realize that they can work well together," Kupisch said. "Men need to show their softer side sometimes, just as women need to learn to be more assertive and competitive."

"Although sexist attitudes still exist, they are not verbalized as much these days," she said. "Women must realize that they will have to help others change these attitudes so that both men and women will be satisfied."

## Successful graduates

### Career fair gets geology students agency jobs

By GLYNN TAYLOR  
Career Courier Staff Writer

While the career fair is designed to give students information on jobs rather than to help them actually get jobs, some do manage to parlay career fair interviews into permanent employment.

In the last four years, three graduates from Austin Peay's geology department have found jobs after speaking with officials from the Defense Mapping Agency at APSU's annual career fair.

The cycle began in 1982 when Carolyn Sullivan was employed by the agency

following graduation. Two years later Ellen Crawford met recruiters from the agency at the career fair and got a job at the Louisville, Ky., office, and last year Jim Brown was employed at the agency's St. Louis center.

Geology department chairman, Dr. James Corgan, credits some of the graduates' success to the present curriculum in the department which gives students a broad base of knowledge. This knowledge, he said, prepared them for more specific training, which future employers often provide. The former students received bachelor's degrees prior

to employment.

The Defense Mapping Agency is a branch of the Department of Defense and hires a portion of its personnel through the Civil Service Administration.

Currently, a fourth APSU graduate, John Hicks, is in the security clearance stage of employment with the agency. Because some of the agency's assignments are for the military, prospective employees must be carefully screened.



Crawford and Sullivan interpret aerial photographs, while Brown is training in the agency's use of computers. These positions are part of the agency's remote

sensing program.

Although Crawford and Sullivan are centered in Louisville, the nature of their work necessitates they observe and interpret terrain from locations around the world.

While the geology department doesn't offer specialized training in areas such as remote sensing, Corgan said there are plans to include such courses in the department curriculum soon.

However, a bachelor's degree touching many basics is more than adequate for the career-minded graduate making the right contacts with prospective employers.

	
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